



Vice President, Commercial

IRIS ENERGY

Vancouver, BC

Reporting to the Chief Commercial Officer, the inaugural Vice President, Commercial will be driving the commercial strategy and business development efforts for Iris Energy. You will be responsible for identifying business growth and project opportunities, as well as conducting feasibility analysis for the technical, commercial and regulatory aspects of these opportunities. By conducting thorough feasibility analysis, you will provide critical insights to support decision-making and enable the company to pursue profitable and sustainable growth opportunities.

The Vice President will be involved in assessing different power markets, evaluating their viability, and determining their alignment with the company's strategic objectives. This will require you to analyze market trends, evaluate competitive landscapes, and assess potential risks and rewards. Additionally, you will be playing a crucial role in building strategic partnerships and managing key client relationships during the development phase. As a leader in the organization, you will be managing and developing a high-performing team, fostering a culture of innovation and collaboration.

The ideal candidate will have a strong background in corporate finance, banking or infrastructure (including power and utilities), with exposures to infrastructure valuations and advisory, project development, deals modeling, investment banking, and infrastructure funds management. This individual will possess extensive experience in these areas, demonstrating a deep understanding of commercial evaluation and negotiation, including financial analysis and valuation techniques. Familiarity with the power or renewable energy sector is ideal. Additionally, strong analytical and problem-solving skills, along with the ability to effectively manage complex financial models and transactions, are essential for this role. The ability to evaluate market trends, conduct financial evaluations, and make data-driven decisions is crucial. Lastly, the incumbent should have exceptional negotiation skills and the ability to forge strong partnerships with external stakeholders to drive business growth.

If you are interested in being a part of a high growth, sustainably-focused Nasdaq-listed company and partnering with the Chief Commercial Officer to expand the business in a new, dynamic and fast evolving sector, please visit our website and submit your application to **Shaun Carpenter** and **Maggie Ow** at www.pfmsearch.com.

Iris Energy Limited is a Nasdaq-listed (NASDAQ: IREN) sustainable Bitcoin mining company that supports local communities, as well as the decarbonization of both energy markets and the global Bitcoin network. Iris Energy builds, owns, and operates its data center infrastructure with a focus on entry into regions where the company can access abundant and/or under-utilized renewable energy to power its operations. In addition to utilizing renewable energy, Iris Energy's infrastructure can provide benefits and services to the electrical networks where it operates. Using 100% renewable energy since inception, Iris Energy is led by a management team who have delivered over US \$25 billion in energy and infrastructure projects globally.

Iris Energy



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