



Managing Director QPS Evaluation Services Toronto, ON

Reporting directly to the head of the North American businesses and to the Global Director of E&E for Applus+, the Managing Director (MD) establishes the vision and oversees all sales and services, steering the organization through the next phases of business growth and operational excellence. The MD identifies market opportunities, removes roadblocks, guides a tenured and entrepreneurial team towards continued geographical growth and expansion, and capitalizes on operational efficiencies, all while maintaining a strong focus on the company's core values and bottom-line financial results. The MD also reinforces QPS's positive reputation in the industry through effective communication, strong collaboration, and unmatched customer service with clients.

The ideal candidate is a senior operational leader who is recognized for their general management, business development, communication, and interpersonal skills, employing a leadership style that fosters collaboration and a track record of outstanding business results. The individual will have a track record of proven strategic planning, business development, technical, financial and operations management experience, ideally within a testing, inspection, and certification business. They will also be known and respected as an individual dedicated to outstanding customer service and continual innovation. Global business experience and market expansion, particularly in the United States, would be assets in this role.

The successful candidate will possess 10+ years of experience in senior managerial and leadership positions, preferably with a reputable product testing and certification (TIC) organization, focused on Electrical and Electronics sectors. Additionally, an undergraduate or master's degree in engineering, business or a related discipline would be beneficial.

If this is the next step in your professional career, visit our website and submit your application to **Shaun Carpenter** and **Suchin Pawa** at www.pfmsearch.com.

QPS is a Nationally and Internationally Accredited Independent Third-Party Testing, Certification and Field Evaluation Body headquartered in Toronto, Ontario. In addition to its extensive presence throughout Canada, including an advanced testing laboratory in Toronto, QPS has several key locations in the USA, Europe, and Asia and possesses an extensive global network of partner laboratories.

Founded 28 years ago, QPS has grown to 140 employees and services customers in a wide range of fields, including industrial, medical, and electrical and electronics (E&E). The organization has enabled manufacturers worldwide to place and sell their products in over 50 countries using its own officially recognized certification mark. With expertise in a highly specialized business, coupled with a strong value proposition, high barriers to entry and an excellent reputation for outstanding service and technical expertise, QPS is poised for continued expansion in the certification market.

QPS is a wholly owned subsidiary of Applus+, a global testing, inspection and certification company headquartered in Barcelona, Spain with over 23,000 employees and operations in more than 70 countries.



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